

VNHSC Planned Giving Corner:

Estate

The proliferation of organizations that provide services commonly referred to as the “Visiting Nurses” has created a misconception for many that there is a national or centralized Visiting Nurse Agency funded by the government. Each local Visiting Nurse Agency, including Visiting Nurse and Health Services of Connecticut, Inc., is an independently staffed and operated agency that is tasked with producing the resources necessary to enable it to serve its own community. Government reimbursement for care services, including Medicare and Medicaid, along with private party insurance, often fails to cover the costs of the care VNHSC provides which makes the continuation of services difficult even in the best economic climate. Despite the gap between the cost of the services provided and the reimbursement received by VNHSC, it remains the mission of VNHSC to continue to provide quality care to those in need, even to those who may not have the resources to afford it.

The gap between the cost of care and payment received is lessened by the generosity of donors, who like yourself, continue to make gifts to VNHSC in memory of or honor of a loved one, in recognition of the efforts of a care

provider, and belief in the mission of VNHSC. The endowment fund of VNHSC was created to supplement the payor sources of VNHSC thereby allowing VNHSC to continue to provide quality care to the community. Your help and financial support is needed to continue the success of VNHSC in carrying out its mission and funding and running programs that are not or cannot be fully supported by the government or the individuals in need of them.

There are numerous ways to contribute to the endowment and help VNHSC. How and when you make your contribution is entirely up to you. You may choose a gift today, or with careful planning, choose to use your hard-earned savings to benefit VNHSC through beneficiary designated assets such as an IRA or 401-K, bequest in your Will, or other planned-giving vehicle. If you prefer to make an immediate donation today, I encourage you to visit the VNHSC website at www.vnhsc.org and use a credit card for your donation. If you would prefer making a donation at a later time, consider leaving a bequest in your Last Will and Testament to VNHSC by including a provision in your Will that provides: “I, [name], of [city, state, ZIP], give, devise



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and bequeath [written amount, or percentage of the estate, or description of property] to Visiting Nurse & Health Care Services of Connecticut, Inc., or its successor, for the benefit of said organization in any manner it deems appropriate, including its general charitable purposes.” If you are making a donation at a later time, I hope that you will tell VNHSC of the gift so you, like those who give today, can be thanked for your generosity. In addition, and only with your permission, I ask that you allow VNHSC to recognize your later gift in hope that it will encourage others to do the same.

If you are interested in discussing options for your gift to VNHSC, please contact a member of VNHSC’s planned-giving staff. However you choose to make your gift, rest assured that your support is appreciated immensely.

Stephen F. Sutton
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VNHSC
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